TRANSITIONAL HOUSING RENEWALS

Completion: Optional

FY2024 Renewal Project Optional Self-Scoring Tool HUD Continuum of Care Homeless Assistance Grant

Instructions

This tool contains worksheets to help applicants seeking renewal CoC funding to conduct a self-score. While not all components a project is scored on can be self-scored, this tool this tool can still give applicants a better understanding of how the project scores are calculated, and to provide an estimate of the score the organization may expect to receive.

Completion of this tool is optional. Completed tools should not be submitted to HAND with the application materials. This tool is provided for the organization's purposes only. HAND will be conducting its own review and scoring of the applications. The calculations & scores determined by HAND will be deemed the official calculations and scores.

Detailed instructions on how to perform the calculations are given throughout the tool. Please note there are separate tools for each of the different types of projects. If your organization chooses to complete the tool, please be sure the correct one is completed. Data to complete this tool will primarily be taken from a Calendar Year (CY) APR generated from HMIS for the project for the time period of 1/1/2023 – 12/31/2023, although other data sources used are also noted throughout.

Conducting calculations

In most of the worksheets, you will identify a numerator and a denominator. The numerator is divided by the denominator and then multiplied by 100 to arrive at the percentage. Any calculations resulting in decimal points .5 and over will be rounded up to the next whole number. Calculations resulting in decimal points less than .5 will be rounded down to the previous whole number.

Example:

- Numerator = 5
- Denominator = 8
- $(5 \div 8) \times 100 = 62.5\%$
- Rounded = 63%

Score Summary Chart

Completion: Optional

Using the chart below, input the points scored from the different components, as calculated. This chart will provide an at-a-glance overview of the project's potential score. Informational only questions from the application are not included.

	Max Points Possible	Points Scored
Component #1: Mainstream Resources & Employment		•
A) Leavers with any cash income	7	
B) Leavers with any non-cash benefits	5	
C) Leavers with earned income (employment)	5	
D) Increases in Total Cash Income (either earned or non-earned) for leavers and stayers	3	
Component #2: Housing Performance & Quality		•
A) Exit to permanent housing	25	
B) Utilization Rates	10	
D) Returns to Homelessness	5	
Component #3: Financial Performance		
A) Spending Rates	8	
B) Outstanding Audit/Monitoring Findings (if applicable)	-10 (if applicable)	
Component #4: HMIS Compliance		
A) Agency Admin meeting attendance	3	
B) Data Quality & Completeness	10	
C) Accurate Reporting of Annual Assessment	1	
D) Exits to known destinations	3	
E) 2024 HIC submission	5	
G) PIT Audit Changes (non-CoC PSH or RRH if applicable)	2	
Component #5: Inclusion of Persons with Lived Experience of Homelessness		
A) Consumer Participation	2	
B) Meaningful Participation of Persons with Lived Experience of Homelessness: Persons Served	5	
C) Meaningful Participation of Persons with Lived Experience of Homelessness: Staff and Board	5	
Component #6: CoC Participation		
A) Participation in January 2024 Unsheltered Point-in-Time (PIT) Count	2	
Component #7: CAM Participation		
A) Referral Outcome Reporting (CoC Project)	2	
B) Referral Outcome Reporting (all other projects)	2	
C) New Client Entries	2	

	Max Points Possible	Points Scored
TOTAL (excluding bonus points)	112	
Component #11: Bonus Points		
A) Timely submission of 3 of the Quarterly Audits by deadline	3	
GRAND TOTAL (including bonus points)		

Component #1: Mainstream Resources & Employment

Measurement & Source	Numerator	Denominator	Result (%)	Scoring Range & Points Possible
(A): Leavers with any cash income	Q18 adults at exit	Q5a6: total		• 70% - 100%: 7
	w/1+ sources cash	adult leavers:		• 60% - 69%: 5
Percentage of adult leavers who left the program with one or more	income:			• 50% - 59%: 3
sources of cash income. (source: CY APR)				• <50%: 0
[Q18: Number Adult Leavers with $1 + source(s)$ of cash income]				Score:
Q5a6: Total Adult Leavers				
(B): Leavers with any non-cash benefits	Q20b adults with	Q5a6 total		• 85% - 100%: 5
	1+ sources non-	adult leavers		• 60% - 84%: 3
Percentage of adult leavers who left the program with one or more	cash income at exit	+ Q5a5 total		< <60%: 0
sources of non-cash income, including health insurance. (source: CY APR)	for leavers plus	leavers:		
	Q21 leavers with			
Q20b: Number of Adult Leavers with $1 + source(s)$ noncash income at exit	health insurance:			
+ Q21:1 source of Health Insurance for leavers				Score:
+ Q21: More than 1 source of Health insurance for leavers =				
Q5a6: Total Adult Leavers + Q5a5: Number of Leavers				
Note: the denominator uses two different numbers for leavers based on the				
clients included in questions 20 and 21.				

Measurement & Source	Numerator	Denominator	Result (%)	Scoring Range & Points Possible
(C): Leavers with earned income (employment)	Q18: Adult leavers w/ earned income:	Q5a6: total adult leavers:		• 20% - 100%: 5 • 15% - 19%: 3
Percentage of adult leavers who exited with employment (earned income) (source: CY APR)				• 10% - 14%: 1 • <10%: 0
$\left[\frac{Q18:Adult\ Leavers\ with\ Earned\ Income\ (Only\ Earned\ +\ Both\ Earned\ and\ Other}{Q5a6:Total\ Adult\ Leavers}\right]$				Score:
(D): Increases in Total Cash Income (either earned or non-earned) for leavers and stayers.				25% - 100%: 315% - 24%: 210% - 14%: 1
Percentage will be calculated using data in APR question 19a1 and 19a2. See page 19 for details.				• <10%: 0

Component #2: Housing Performance and Quality

Completion: Optional

Measurement & Source					
(B) Utilization Rates		Numerator	<u>Denominator</u>	Result (%)	Scoring Range and
	rall average utilization rates as given in to the number of beds or units given (question 4B.1).	Total number of people or total number of households served:	Total number of beds or total number of units		Points • 90% - 100%: 10 pts • 75% - 89%: 5 pts • <75%: 0 pts
served on the following five dates 10/25/23, 12/27/23. This data wi	I based on the number of households is: 1/25/23, 4/26/23, 7/26/23, Il be determined by using the Detroit g for the dates given. See instructions				Score:
If the principle service site is	Utilization rate will be evaluated on				
Dormitory/Hotel/Motel	Beds				
Single Room Occupancy (SRO)	Beds				
Clustered Apartments	Units				
Scattered-Site Apartments	Units				
Single Home/Townhouses/Duplex	Units				

Component #3: Financial Performance

Completion: Optional

Measurement & Source		Scoring Range & Points Possible
(A) Spending Rate Expenditure information will be taken directly from Sage. Reference Appendix A in the "FY2024 HUD Continuum of Care Funding Competition Renewal Application and Evaluation Policies and Procedures" for the percentage of funds expended from CoC grants.	Percentage Expended as Given in Appendix A:	Projects without a rental assistance budget line: 95% - 100% expended: 8 94% - 90% expended: 4 89% - 85% expended: 2 Less than 85% expended: 0 Projects with a rental assistance budget line: 90% - 100% expended: 8 89% - 80% expended: 4 79% - 75% expended: 2 Less than 75% expended: 0
(B) Deduction for Outstanding Audit Findings Up to 2 points may be deducted from a project's score for each of the following that apply:		Up to -10 if applicable: Score:
 Agency Financial Audit (other than A-133 Audit): Repeat and/or unresolved audit findings from prior audit year. A-133 Audit: Repeat and/or unresolved audit findings from prior audit year associated with CoC grants. A-133 Audit: Repeat and/or unresolved audit findings from prior audit year associated with federal grants other than CoC grants. HUD CoC Program Monitoring report: No Corrective Action Plan submitted by HUD's deadlines, or Correction Action Plan submitted did not meet HUD's approval. City Homeless Program Monitoring Report: No Corrective Action Plan submitted by City's deadlines, or Correction Action Plan submitted did not meet City's approval. 		

Component #4: HMIS Participation

Completion: Optional

Measurement & Source	Result	Scoring Range & Points Possible
(A): HMIS Agency Admin meeting attendance Agency will be scored based on attendance at HMIS Agency Administrator in 2023. The score received by the agency will be applied to all the agency's renewing projects.	# of mtgs:	 6 or more mtgs (ie, 3 or more meetings + 3 eblasts): 3 5 or fewer mtgs (ie, 2 or fewer meetings + 3 eblasts): 0
The "e-blasts" sent on 4/18/23, 8/22/23, and 11/15/23 in lieu of an on-line meeting will automatically count as two meetings each agency attended. Example, if an agency attended 2 of the on-line Agency Admin meetings, they would be counted as having attended 5 meetings (3 eblasts + 2 on-line meetings).		Score:
Check the meeting dates of the HMIS Agency Administrator meetings that were attended by your Agency Administrator or another representative from your agency.		
March 7, 2023 July 11, 203 October 3, 2023		
To calculate the total number of meetings the agency will get credit for:		
Number of online admin meetings applicant agency attended in 2023 +3 (eblasts) = Total Number of Meetings		
Each applicant agency is automatically credited "attendance" for the 3 eblasts that were sent in 2023.		

Measurement & Source	Result	Scoring
		Range & Points Possible

NOTE TO SCORING 4B, 4C, AND 4D: The data for scoring for 4B, 4C, and 4D will all come from a calendar year APR the HMIS Lead Agency will generate for all of any agency's projects identified in Appendix C of the renewal application materials. The score received by the agency will be applied all the agency's renewing projects. In order to ensure accurate reporting, the HMIS Lead Agency staff will generate an APR from HMIS for all of an applicant's projects to be included in this review.

Agencies may run the APRs for their projects identified in Appendix C to identify any data errors that may need to be remedied. Agencies should note, however, that the HMIS Lead Agency staff will begin running these APRs for scoring purposes by mid- May.

(B): Data Quality and Completeness

Agency will be scored based on the percentage error rates for the following:

- Name
- Date of Birth
- Relationship to Head of Household
- Income Source at Entry
- Income Source at Exit
- Race & Ethnicity
- Gender
- Client Location
- Disabling Condition
- Veterans Status

Projects may earn 1 point for each of the 10 data elements given where the error rate is 5% or less. Up to 10 points total may be earned (1 point for each data element)

Completion: Optional

	% of Error	If <5%, input	
	Rate	"1" into cell	
Name (APR 6a)			
Date of Birth (APR 6a)			
Relationship to HoH (APR 6b)			
Income Source at Entry (APR 6c)			
Income Source at Exit (APR 6c)			
Race & Ethnicity (APR 6a)			
Gender (APR 6a)			
Client Location (APR 6b)			
Disabling Condition (APR 6b)			
Veterans Status (APR 6b)			
Sum (this is the score; max 10 pts):			

Measurement & Source	Result	Scoring Range & Points Possible
(C) Accurate Recording of Annual Assessment Agency will be scored based on the percentage of people served for which the annual assessment has been accurately recorded. The formula to be used to determine performance rate is: Q18: Number of adult stayers without required annual assesment Q5a9: Number of Adult stayers	Percentage of persons served	without required annual assessment:
(D): Known Destinations Projects will be scored based on the percentage of persons who exit to a known destination. The formula to be used to determine performance rate is: Q5a5: Number of Leavers — Q23: Data Not Collected (no exit interview completed) Q5a5: Number of Leavers	%	• 75% - 100%: 3 pts • <75%: 0 pts Score:
(E): 2024 HIC Submission Did your organization submit the required HIC information by due date of February 16, 2024?	Yes No	 All HICs submitted by due date: 5 All HICs not submitted by due date: 0 Score:

Measurement & Source	Result	Scoring Range & Points Possible
(G) Accurate Reporting for Quarterly Point-in-Time Count/Housing Move-in-Date Audit for non-CoC funded PSH or RRH projects This criterion only applies to agencies that had non-CoC funded PSH or RRH in operation in 2023. Agency will receive a score based on the extent to which the agency refrains from making changes to its PIT count data following the quarterly Housing Move-In Date audits. To score this, the HMIS System Administrator staff will select one of the four PIT dates from 2023 (1/25/23, 4/26/23, 7/26/23, 10/25/23). Agencies will not be informed which date was chosen until after the review is completed. The same date will be used for all agencies. The HMIS System Administrator will re-run the project APR for this date and compare the data in that APR to the data in the APR that was confirmed back when the audit was completed. To do a self-score, agencies may run the APR for the 4 PIT dates above and compare it to the final data affirmed with HAND as of that date. Note: as the HMIS System Administrator will be picking only one of these 4 dates, in order to conduct a self-score, the applicant agency may need to review all of the dates to get an idea of how the project may score.	Percentage of client records (changed after PIT count audit submission:

Component #5: Inclusion of Persons with Lived Experience of Homelessness

Completion: Optional

onsumer participation in CY2023 and provided nentation of same = 2 pts nsumer participation over the course of CY2023 = 0 pts
this is a narrative response, conducing a self-score may not be as the final score the reviewers give. Applicants are informed s the scoring scale reviewers will use when reviewing s. Applicants are encouraged to review this scale to e how their response aligns:
coints: Responses clearly demonstrates the agency sefully and intentionally responds to and incorporates the and feedback of people served. Response indicates multiple and of getting input and feedback, including oppournities for mous feedback. More points may be earned if most recent ack process was completed within the last year. More points are earned if the change made within the past two years had a correlation with improving client housing outcomes. Toints: Some, but not strong, evidence the agency seeks and a seek to input and feedback of persons served. Based on a see, it is not clear if there are oppournities for anonymous ack. Most recent feedback process was completed over a year escribed change made within past two years not directly ated to improving client housing outcomes. 1: Very little evidence that agency seeks or incorporates and/or not connected to the agency's homelessness amming. 1: No clear evidence that agency seeks or incorporates

Measurement & Source (C) Meaningful Participation of Persons with Lived Experience of Homelessness: Staff and Board

Points will be awarded based on the agency's response to the following narrative question:

Describe how your agency ensures the meaningful participation of persons with lived experience of homelessness (PWLEH) within your homelessness programming. In your response, describe:

- Detroit the extent to which your agency intentionally hires PWLEH within your homelessness programming. In your response, note the positions PWLEH are typically hired for.
- If the PWLEH staff within your agency are primarily front-line staff, describe how these staff members' perspectives, experiences, and input on agency programming are acknowledged and responded to by agency leadership.
- How does your agency ensure equity in pay scales for PWLEH staff who are performing the same/similar job duties as non-PWLEH staff?
- Describe how your agency provides opportunities for education, training, and/or career advancement for PWLEH who are hired within your agency.
- Describe how PWLEH are recruited for and incorporated into the decision-making structures within your organization. "Decision-making structures" are defined as being the agency's Board of Directors or other similar policy-making and oversight body within the organization.

This is a score to be earned by the agency; those points will be applied to all of that agency's renewing projects.

Scoring Range & Points Possible

Because this is a narrative response, conducing a self-score may not be the same as the final score the reviewers give. Applicants are informed that this is the scoring scale reviewers will use when reviewing responses. Applicants are encouraged to review this scale to determine how their response aligns:

Completion: Optional

- 4 5 points: Responses clearly demonstrates the agency purposefully and intentionally hires PWLEH within their agency. The response provides a strong and clear description of how staff in these positions are paid equitably to similar positions and how staff are provided training or advancement opportunities. The response provides a strong indication agency leadership responding to front-line staff input and perspectives. Response also indicates intentional efforts to incorporate PWLEH within agency board and/or other decision making structure.
- 2 3 points: Response provides some, but not strong, evidence the
 agency takes intentional steps to hire PWLEH or included PWLEH in
 board/decision making structures. Some, but not strong,
 description of how agency leadership responds to input from front
 line staff or if staff are paid equitably compared to other positions.
- 1 point: Very little evidence that agency incorporates PWLEH within staffing or decision-making structures. Any description given of these efforts is vague and/or not clearly not intentional.
- **O points:** No clear evidence agency intentionally attempts to hire PWLEH or include PWLEH on board/decision making structures.

(D): Substantiated Grievances

Review record of any substantiated grievances against your agency in 2023 and how they will be scored as given in Appendix D. Agencies would have received communication from the Grievance Committee if they had any substantiated grievances in 2023.

Component #6: CoC Participation

Completion: Optional

Measurement & Source	Result	Scoring Range & Points Possible
(A) Did your organization participate in the January 2024 Unsheltered Point-in- Time count by at least one of the following?		 Yes to at least one = 2 pts No to both = 0 pts
Having a team on the street during the street count (night of Jan 31, 2042)?		Score:
yes no		
OR		
Having a team participate in a next-day interview shift on either February 1 or February 2, 2024?		
yes no		

Component #7: CAM Participation

Completion: Optional

			Range & Points Possible
Number of referrals received from CAM in 2023 that had referral outcome completed:	Total number of referrals project received from CAM in 2023:	% of referrals received from CAM in 2023 that outcome reporting was completed:	• 85% - 100%: 2 • <85%: 0 Score:
Number of referrals received from CAM in 2023 that had referral outcome completed:	Total number of referrals project received from CAM in 2023:	% of referrals received from CAM in 2023 that outcome reporting was completed:	• 75% - 100%: 2 • <75%: 0 Score:
ef ro 202	errals received m CAM in 23 that had erral outcome	referrals project received from CAM in CAM in CAM in CAM in 2023:	referrals project received from CAM in CAM in CAM in CAM in CAM in 23 that had rerral outcome mpleted: referrals project received from CAM in 2023: received from CAM in 2023 that outcome reporting was

Measurement & Source	Numerator	Denominator	Result	Scoring Range & Points Possible
Projects will be scored based on the extent to which new project entries in 2023 were from CAM. Report to be used: Detroit PSH Outcomes Report, as follows: On the "Client Detail" tab: each client with a Project Start at some point in 2023 will be compared to the date in the "Date Matched" column. The date in the "Date Matched" column should also be in 2023 (or late 2022, if project start was early 2023). Instances where "Date Matched" is not 2023 or late 2022 will be examined case-bycase to determine if the entry was a transfer from another RRH project or to determine if there is other evidence in HMIS that the client was referred from CAM. If needed, internal CAM records (ie, Salesforce) will also be reviewed to ensure referral came from CAM). For projects that do not report in HMIS, data for this measure will be requested of the agency via other means.	Total clients with a project start date in 2023 that were referred from CAM:	Total clients with a project start date in 2023:	% of new client entries from Jan – Dec 2023 who came via the CAM process:	• 100%: 2 pts • <100%: 0 pts Score:

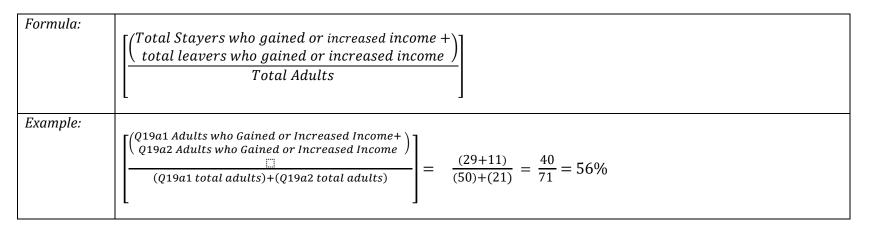
Component #11: Bonus Points

Completion: Optional

Measurement & Source	Result	Scoring Range & Points Possible
(A): On-Time submission of 2023 HMIS Quarterly Audits Agencies may earn up to 3 bonus points based on their timely submission of the HMIS Quarterly Audits in 2023. Any bonus points earned will be applied to all an agency's renewing projects.	# of Quarterly Audits submitted on time:	 3 quarterly audits submitted on time: 3 0-2 quarterly audits submitted on time: 0
The dates of Quarterly Audit for 2023 were as follows: • Q1 & Q2 2023 Quarterly Audit (10/1/2022 – 3/31/2023) due May 1, 2023 • Q3 Quarterly Audit (4/1/2023 – 6/30/2023) due August 1, 2023 • Q4 Quarterly Audit (7/1/2023 – 9/30/2023) due November 1, 2023 Was the Q1 and Q2 2023 Quarterly Audit submitted by 5/1/2023?		Score:
Yes No		
Was the Q3 2023 Quarterly Audit submitted by 8/1/2023?		
Yes No		
Was the Q4 2023 Quarterly Audit submitted by 11/1/2023?		
Yes No		

Component #1D Calculation Guidance (Leavers & Stayers with increase in cash income)

The data for this component is taken from APR questions 19a1 (stayers) and 19a2 (leavers). The percentage will be calculated as in the example below.



19a1 - Client Cash Income	1 - Client Cash Income Change - Income Source - by Start and Latest Status								
Income Change by Income Category (Universe: Adult Stayers with Income Information at Start and Annual Assessment)	Had Income Category at Start and Did Not Have It at Annual Assessment	Retained Income Category But Had Less § at Annual Assessment Than at Start	Retained Income Category and Same \$ at Annual Assessment as at Start	Retained Income Category and Increased \$ at Annual Assessment	Did Not Have the Income Category at Start and Gained the Income Category at Annual Assessment	Did Not Have the Income Category at Start or at Annual Assessment	Total Adults (including those with No Income)	Performance Measure: Adults who Gained or Increased Income from Start to Annual Assessment, Average Gain	Performance measure: Percent of Persons who Accomplished this Measure
Number of Adults with Earned Income (i.e., Employment Income)	1	0	4	0	1	44	50	1	2%
Average Change in Earned Income	-680	0		0	658			658	
Number of Adults with Other Income	0	12	0	28	1	6	50	29	58%
Average Change in Other Income	0	-542		362.96	50			352.17	
Number of Adults with Any Income (i.e., Total Income)	1	12	2	28	1	3	50	29	58%
Average Change in Overall Income	-680	-487.17		363.46	50			352.66	
19a2 - Client Cash Income	e Change - Income Sourc	e - by Start and Exit							
Income Change by Income Category (Universe: Adult Leavers with Income Information at Start and Exit)	Had Income Category at Start and Did Not Have It at Exit	Retained Income Category But Had Less \$ at Exit Than at Start	Retained Income Category and Same \$ at Exit as at Start	Retained Income Category and Increased \$ at Exit	Did Not Have the Income Category at Start and Gained the Income Category at Exit	Did Not Have the Income Category at Start or at Exit	Total Adults (including those with No Income)	Performance Measure: Adults who Gained or Increased Income from Start to Exit, Average Gain	Performance measure: Percent of Persons who Accomplished this Measure
Number of Adults with Earned Income (i.e., Employment Income)	1	0	0	1	1	18	21	2	10%
Average Change in Earned Income	-1,330	0		41	1,400			720.5	
Number of Adults with Other Income	0	6	2	9	2	2	21	11	52%
Average Change in Other Income	0	-524.33		65.67	1,277			285.91	
Number of Adults with Any Income (i.e., Total Income)	1	6	2	10	1	1	21	11	52%
Average Change in Overall Income	-1,330	-524.33		398.6	600			416.91	

Component #2A Calculation Guidance (Exit to Permanent Housing)

Use the formulas below to follow the example provided on the following pages. Use data from the following APR questions: Q5a5 (number of leavers) and Q23c (exit destinations) to answer this question. The example in the box below uses data from the sample reports given on the following screen shots.

Excluded from the calculations:

- Clients with an exit to one of these destinations:
 - Death
 - Foster Care
 - o Hospital/Residential Non-Psychiatric facility
 - o Residential project or halfway house with no homeless criteria
 - Nursing home/Long-term care facility

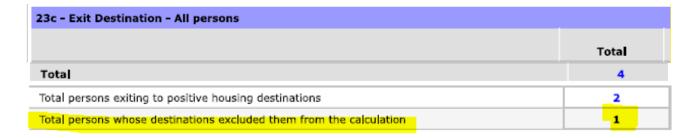
Formula:	$\left[\frac{(Exits\ to\ Permanent\ Detinations)-}{(Total\ leavers)-(excluded\ persons)}\right]$
Example:	$\left[\frac{(Q23c\ Exits\ to\ Positive\ Destinations)-}{(Q5a5)-(23c\ Exclusions)}\right] = \frac{(15)}{(22)-(1)} = \frac{15}{21} = 71\%$

To determine the Numerator:

23c - Exit Destination - All persons	
	Total
Total persons exiting to positive housing destinations	15
Total persons whose destinations excluded them from the calculation	1

To determine the Denominator:

Step 2: Determine the exits that will be excluded, based on highlighted areas below



Step 3: Determine the Total Number of Leavers, as given in the screen shot

5a - Report Validations Table	
Report Validations Table	
1. Total Number of Persons Served	240
2. Number of Adults (age 18 or over)	108
3. Number of Children (under age 18)	132
4, Number of Persons with Unknown Age	0
5. Number of Leavers	22

Component #2B Utilization Rates Calculation Guidance

Project will be scored on the overall average utilization rates as given in the five dates given below as compared to the number of beds or units the project is funded to provide (per the project's FY2022 renewal project application (question 4B.1). Utilization rates will be calculated based on the number of households or persons served on these five dates: 1/25/23, 4/26/23, 7/26/23, 10/25/23, 12/27/23. This data will be determined by using the Detroit PSH Outcomes Reports filtering for the dates given.

Completion: Optional

Report and Prompts to be Used:

- 1. Run the "Detroit PSH Outcomes Report" report for the project for 1/1/2023-1/1/2024 (end date is 12/31/2023, so end date plus one is 1/1/2024). This report is currently found here: Connect to Business Objects → Folders → Public Folders → Michigan_live_folder → Provider Specific → Detroit → #Funder & Grant Specific Reports → CoC Competition Reports → Detroit PSH Outcomes Report v3.
- 2. Report generated for project in question
- 3. Tab: Client Detail

Filtering Report

- 1. After running report, do the following:
- 2. Tab: Client detail
- 3. Filter Column "Relationship to Head of Household" for "Self (head of household)". Do not clear this filter while doing the rest of the filtering.
- 4. Filters to determine occupancy for each of the five dates given:
 - a. January 25, 2023
 - Project Start Date: Filter for all Project Start dates on or prior to 1/25/2023; THEN
 - Project Exit: Filter for all Project Exit dates before 1/25/2023
 - Number of records remaining are the number of households being served on 1/25/2023
 - b. April 26, 2023
 - Project Start Date: Filter for all Project Start dates on or prior to 4/26/2023; THEN
 - Project Exit: Filter for all Project Exit dates before 4/26/2023
 - Number of records remaining are the number of households being served on 4/26/2023
 - c. July 26, 2023
 - Project Start Date: Filter for all Project Start dates on or prior to 7/26/2023; THEN
 - Project Exit: Filter for all Project Exit dates before 7/26/2023
 - Number of records remaining are the number of households being served on 7/26/2023
 - d. October 25, 2023
 - Project Start Date: Filter for all Project Start dates on or prior to 10/25/2023; THEN
 - Project Exit: Filter for all Project Exit dates before 10/25/2023
 - Number of records remaining are the number of households being served on 10/25/2023

e. December 27, 2023

- Project Start Date: Filter for all Project Start dates on or prior to 12/27/2023; THEN
- Project Exit: Filter for all Project Exit dates before 12/27/2023
- Number of records remaining are the number of households being served on 12/27/2023

AVERAGE UTILIZATION RATE				
	Households	FY21 Application Question 4B		
	Based on filtering above, the number of households served on the given night	Total Units or Beds		
1/25/2023				
4/26/2023				
7/26/2023				
10/25/2023				
12/27/2023				
SUM COLUMNS				
Calculate Average Occupancy Using this Formula: (SUM OF ALL HOUSEHOLDS/SUM OF ALL UNITS) *100 = Average Occupancy Percentage				
Overall Average (may be greater than 100%)				